



Jenny Redlin,

Principal, Partner Energy, El Segundo, Calif.

With more than 10 years in the environmental consulting industry, Jenny Redlin has served as an environmental scientist, project manager, or executive senior author on more than 5,000 real estate transactions. She has extensive experience managing all aspects of due diligence--specializing in environmental due diligence--for national and local clients including residential and commercial developers and financial institutions.

"I really enjoy the intersection of science with commercial real estate," she says. "I've learned a lot about how my piece of the puzzle fits into the greater context of the overall deal that's happening."

Redlin says she started her career doing biological assessments, usually for the first-time development of raw land. "That segued for me as a scientist into development deals not just for raw land, but for urban areas that had had past development," she says.

Redlin's work has involved testing soil, soil gas, and groundwater in real estate transactions, as well as under the supervision of state and federal regulators. Among her specialties is guiding landowners and prospective purchasers through the process of selling or acquiring an environmentally challenged site. Her experience in environmental compliance monitoring and biological consulting included work with state and local agencies such as Santa Barbara County Parks, California Dept. of Fish and Game, California Public Utilities Commission, and Los Angeles Water and Sanitation.

Redlin was named Real Estate Southern California Woman of Influence in 2008 for her role in the area's commercial real estate transactions, and she has been designated a 2009 California Mortgage Bankers Association Future Leader. **RENN**



Sara Harris,

*Attorney and shareholder,
Rutter Hobbs & Davidoff, Los Angeles*

Sara Harris represents numerous partnerships, limited liability companies and individuals in the purchase, sale and financing of large real estate projects throughout the United States, including brownfield sites.

"In one instance, we had a contaminated property where the prior owner, the seller, had already been involved with the cleanup process," she says. "What was taking place was the protection of our client—the buyer—so they wouldn't have liability for the property that was already contaminated." Her work has also included assisting a client with the purchase of a large industrial building that involved numerous environmental issues and a like-kind reverse exchange.

Harris says she likes encouraging clients who acquire real estate to go "green." "Since the 1970s I've been very much into the environmental movement," says Harris. "Today, there is more of an interest in looking at buying as well as building differently than in the past. . . . [With LEED certification], the brownfield becomes an asset to some degree."

Harris is a member of the Los Angeles chapter of the U.S. Green Building Council, and she volunteers for Global Green USA, an arm of Green Cross International, which was created by Mikhail Gorbachev and promotes global climate change through green buildings and cities. **RENN**